

# 2019 ANNUAL REPORT

January - December 2019



FEEDING PEOPLE PHYSICALLY  
AND SPIRITUALLY





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# PRESIDENT'S NOTE



## Jonah Beyer, President

Jonah is driven to use his talents and gifts to lead people down a path of becoming disciples of Christ, living a life of being on mission for Jesus.

As I reflect on all that God has done this past year, it brings me great joy to think about where Feed the Need Missions has been and is heading. The ministry has been strengthened and big changes have taken place. As we take a moment to reflect, we can see exactly what God has been creating and it is humbling to be a part of.

In 2018, we started to focus on our Training and Development Program. We wanted to better equip our sites for ministry in the field and in 2019 we were able to implement this program. This past year, the results of the training have been very successful. In April we responded to the tornado that devastated Franklin, TX. Within 24 hours, we had volunteers on the ground, operating in full capacity, to meet the needs of that community alongside local government, law enforcement, churches, businesses, and victims.

Another area we saw growth and tremendous success in this year was at our annual gala. Not only did we raise more funding than in the past, but the increase in community involvement was exponential compared to previous years. We also launched our inaugural gala in North Texas. Feed the Need Missions is forever thankful for all of you who were involved to help us move forward. Thank You!

It's a true joy to see how God continues to use ordinary people to do extraordinary things for His Kingdom. We continue to see lives changed in the communities we are blessed to serve in. The number of people we have been able to serve is overwhelming and humbling. We could not have done it without all of our supporters.

We can't wait to see how God continues to teach us and use us to further His Kingdom through something as simple as a burger.

Jonah Beyer

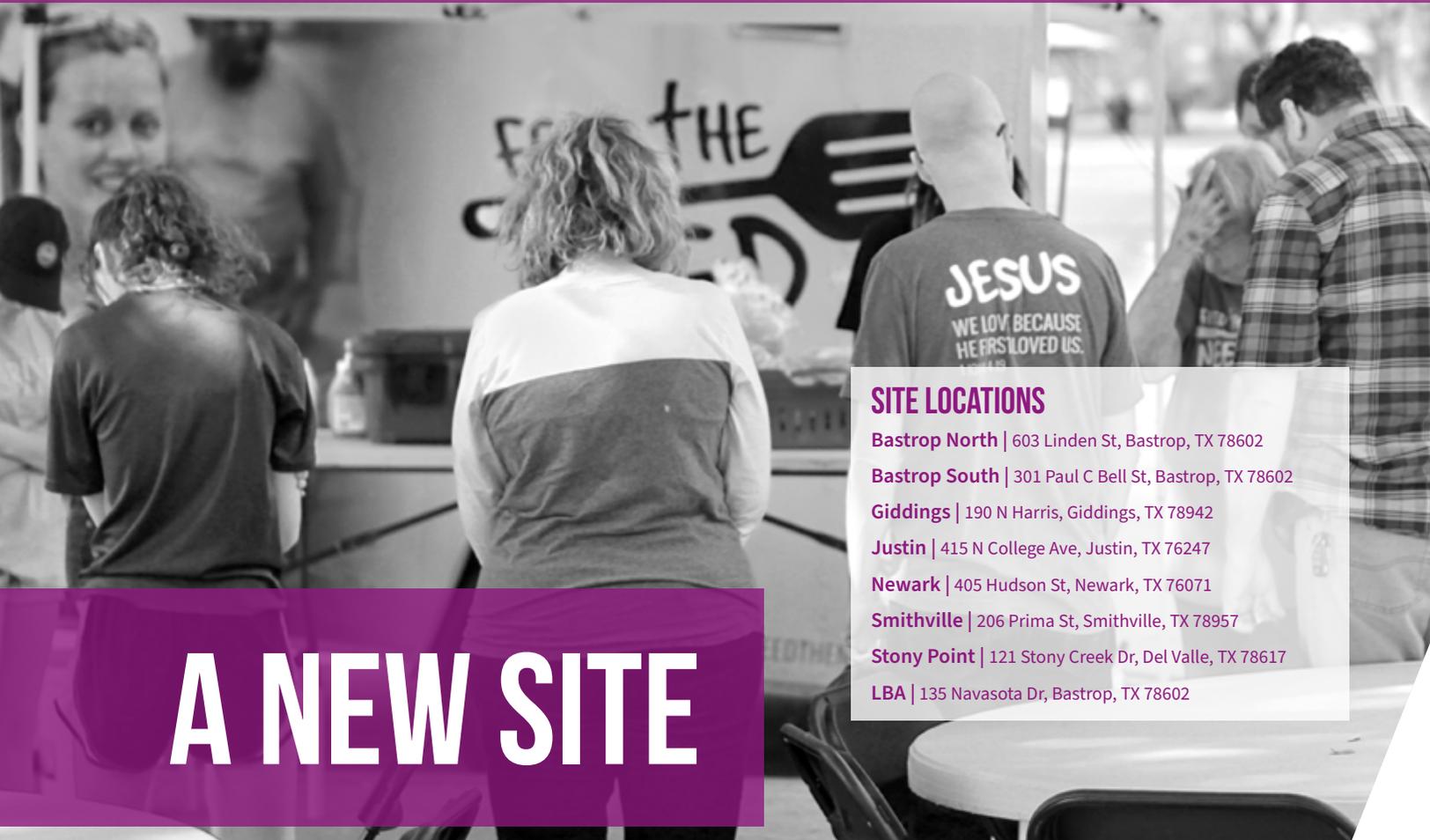
A handwritten signature in black ink that reads "Jonah Beyer". The signature is written in a cursive, flowing style.

President

**377**  
TIMES GATHERED

**49,893**  
MEALS SERVED

**13,922**  
VOLUNTEER HOURS



# A NEW SITE

## SITE LOCATIONS

- Bastrop North** | 603 Linden St, Bastrop, TX 78602
- Bastrop South** | 301 Paul C Bell St, Bastrop, TX 78602
- Giddings** | 190 N Harris, Giddings, TX 78942
- Justin** | 415 N College Ave, Justin, TX 76247
- Newark** | 405 Hudson St, Newark, TX 76071
- Smithville** | 206 Prima St, Smithville, TX 78957
- Stony Point** | 121 Stony Creek Dr, Del Valle, TX 78617
- LBA** | 135 Navasota Dr, Bastrop, TX 78602

## LAKE BASTROP ACRES, BASTROP, TX

We are excited to share with you our newest site that started in October of 2019. This new location is at Lake Bastrop Acres (LBA) in Bastrop, Texas. LBA is Feed the Need Missions' eighth site. This has been a site we have desired to start for a number of years, as it is an area that has great needs.

Site Coordinator and Pastor at Ridgeway Baptist Church, Jack Gilmore, leads his team with integrity as they set up each week to reach people for Jesus in that community.

We are thankful for his servant heart and leadership. Jack reminds his team each week why they are there by saying, "We want to be the church and to love people where they are."

After much prayer and God leading the right people to cultivate relationships, the ground is fertile and the community has received us with open arms. We are excited for the new opportunity to share the Good News in the LBA area.

# WEEKLY SITES

The weekly site is the heart of our vision. Our sites are the platform we use to serve our communities and show Christ's love. The burger we serve is a tool to meet a physical and spiritual need. It often opens a door for us to build friendships and faith amongst the members of these communities.

This past year, Feed the Need Missions was able to meet at weekly sites 377 times. That is 377 times we were able to develop relationships with people in our communities in order to feed them physically and spiritually. This number is spread across seven different sites meeting regularly all year, with an eighth site added in October. Six of these sites are in the Central Texas area, while two of the sites are in the North Texas area. Across our eight sites, we served a total of 46,893 meals and used 13,922 volunteer hours to do it.



**SCOTT**

*"The encouragement that I receive here has helped me grow socially. I am able to talk more about my personal struggles and about God to other people. I've had a problem with going to church since my mom has passed away and you guys have helped fill me spiritually."*



**CASEY**

*"I can't explain the feeling I have when I'm here. I think it's peace from God. I come here for food, prayer, and to get away from home. It's safe here and I can always come talk to you guys."*



**ALLISON**

*"Feed the Need Missions has helped me to have a more purpose driven life where I can fellowship and learn more about the Bible by asking questions and being open."*



# TRAINING AND DEVELOPMENT

This past year, we had over 450 volunteers serve with us in some capacity. To be prepared for our growing volunteer base, we began designing our volunteer Training and Development back in 2018. We want each site to be a place where Jesus is not only talked about, but truly experienced by both our volunteers and our guests. To ensure this happens, we teach what Jesus taught: how to love Him and how to love our neighbor.

Thankfully, in 2019, our new training program was implemented and the direct impact it has had is encouraging. The Training and Development offered to volunteers is a three-tier progressive program comprised of interactive sessions: Training 101, Training 102, and Training 103.

Training 101 is an online orientation which can be accessed either while at the site or from any device with internet. It presents the core of who we are and what one can expect when volunteering. Training 102 is hands-on and elaborates on the operation of a weekly site, food handling, and all related processes and procedures. Finally, Training 103 is our in-person leadership session. This session focuses on the spiritual and relational aspect of our ministry. Each time Feed the Need Missions hosts a training day, the results are immediate. Sites operate more effectively as volunteers put to use the information and guidance they received.

Just like all successful organizations, we strive to be the best at what we do. As an organization, it's easy to get caught up in the physical operation of a site. While procedure, training, and policy are vital to the ongoing successful growth of our mission, we do not want to lose focus of what is most important, Jesus. These trainings are spread out through the year as a constant reminder to all of us about what our focus should be on. The burger is just a tool that allows us to show and spread the love of Jesus in every community we are blessed to be in.



## 2 0 1 9

### 101

#### **VOLUNTEER ORIENTATION** **167 VOLUNTEERS ATTENDED**

Online training that is available to all volunteers and is the first step to becoming an official Feed the Need Missions volunteer.

### 102

#### **SITE VOLUNTEER TRAINING** **59 VOLUNTEERS ATTENDED**

Hands-on training on how the site functions, including mission, vision, purpose, and site setup process.

### 103

#### **SITE LEADERSHIP TRAINING** **39 VOLUNTEERS ATTENDED**

In-depth training on core values and how to manage various crisis and mental health circumstances while pointing people to Jesus.



## NAT

*"You guys came to my church and did a training and I participated. I fell in love with the ministry. I'm plugged in now. I come here and do Table Talk to our guests. I translate it to them in Spanish for them to understand the gospel. It feels great to help out, and share God's love, and it's also helping me grow."*



## JOSHUA

*"I didn't really understand what Feed the Need Missions was about. I stood behind the grill and cooked. Didn't say much to people. Now I know what it's about through the training and stepping up. It's about the relationships and sharing the gospel. I no longer get upset when I see people taking several burgers home. It's not about the numbers - it's about a personal connection with them and Jesus Christ."*



# DISASTER RELIEF

The suffering that usually accompanies natural disasters is heartbreaking. When people lose loved ones or all their belongings with little warning and no time to prepare, they often feel hopeless. We, as the body of Christ, need to reach out and minister to them during this time. We go into these devastated communities and supply a hot meal, a listening ear, prayer, and support as we help them work through their crisis. Our goal is to always be ready to respond to our communities and neighbors as called on. God has compassion on the hurting and we are there to be God's physical hands and feet during times of disaster.



# 145,000

## 18 DISASTER RESPONSES

- 2011 Joplin, MO F5 Tornado
- 2011 Bastrop, TX Wild Fires
- 2012 Mid West Tornadoes
- 2013 Moore, OK Tornadoes
- 2013 West, TX Fertilizer Explosion
- 2013 Onion Creek, TX Flood
- 2014 Saltillo, AR Tornado
- 2014 Pensacola, FL Flood
- 2015 Smithville, TX Hidden Pines Fire
- 2015 Onion Creek, TX Flood
- 2015 Rowlett, TX Tornado
- 2015 Van, TX Tornado
- 2016 Bastrop, TX Memorial Weekend Flood
- 2016 Houston, TX Flood
- 2016 Wharton, TX Flood
- 2017 Canton, TX Tornado
- 2017 Gulf Coast, TX Hurricane Harvey
- 2019 Franklin, TX Tornado



# FRANKLIN TORNADO

In April of 2019, a tornado hit the Texas town of Franklin. Within 24 hours, our Feed the Need Missions Disaster Relief Team was on the ground and ready to serve the community that had just been devastated. Over the course of that next week we would go on to serve over 5,000 meals to tornado victims, volunteers, first responders... really anyone who needed nourishment, both physically and spiritually.

It was amazing how quickly numerous volunteers rearranged their schedules and prior commitments in order to go serve people they didn't even know! Feed the Need Missions is full of people who are willing to serve other people humbly, without worrying about what they are actually giving up themselves. Feed the Need Missions even had a couple come out to serve most of the week who now have become active Site Coordinators for one of the weekly sites, that's how much they loved serving!



**MEALS SERVED**

**NEVER-ENDING JOY**



**BARBARA**

*"I was laying on my bedroom floor when the roof was lifted off of my house. All I could do was pray, and pray hard. Why let it get you down? All lives were spared by the grace of God. He didn't have to do that. I came here every morning, and every evening, and sometimes at lunch time too. I could have easily went to other places giving out free food, but there is just something special about you people, I know it's God, but come on, there must be something else. You have helped me so much in ways I can't even describe. If my house is built by Christmas, you can all come to my house for Christmas dinner so I can feed you like you did for me and the community."*





# TRIP TO UKRAINE

Gary, an American missionary in one of our Central Texas communities, was called to leave America in order to begin a journey in Ukraine to tell people about Jesus and create disciples. In early 2019 we found ourselves in conversations that led to meetings. With prayer we formed a team that headed to visit Gary in October. We went with an open heart to see how God might lead Feed the Need Missions to new places.



**“BE STILL, AND KNOW THAT I AM GOD; I WILL BE EXALTED**

## COME ALONGSIDE

Needless to say it was a full week but what was accomplished was tremendous. By empowering and encouraging him as a leader, we were able to reinforce the ministry Gary had begun. We participated with him and others in many conversations about Jesus and how He is the ultimate God of the Universe.

Many people we met in Ukraine had never heard of Jesus as the Savior of the world who loves us, came and died for us, and empowers all of us as believers to follow Him and lead others to follow Him. They were intrigued by the story of Jesus and wanted to know more and learned how to tell others about His great love!



## NEXT STEPS



The first goal of strengthening what was already happening through Gary's work was accomplished through Jesus guiding our interactions and conversations. Secondly, the more places and people we visited confirmed that the Feed the Need Missions model would work well outside the US. There are already people willing to lead and start sites in Ukraine in order to reach more people for Jesus and create disciples who in turn create more disciples.

The hardest part for Feed the Need Missions as a ministry is waiting on and recognizing God's timing for our involvement. Right now, begin praying for Feed the Need Missions to be equipped, willing, and obedient to wherever God calls us to go.

**1 WEEK | 19 GROUPS | MANY STORIES | 1 GOD**

**9**

CLASSES @ 3 SEPERATE SCHOOLS  
(5TH - 11TH GRADE)

**2**

GROUPS OF INDIVIDUALS WANTING  
TO LEARN ABOUT FEED THE NEED  
MISSIONS

**4**

ENGLISH CLUBS  
(ADULTS & YOUNG ADULTS)

**3**

CHURCH CONGREGATIONS

**1**

FILM FESTIVAL SET UP TO BE AN OUTREACH EVENT IN VOZNESENSK  
(ORPHANS, KIDS, ADULTS, BELIEVERS & NON-BELIEVERS)

**AMONG THE NATIONS, I WILL BE EXALTED IN THE EARTH.”**  
**~PSALM 46:10**

# GOBBLE KITS



**494**

**FAMILIES SIGNED UP AND RECEIVED A MEAL KIT**

**19**

**CHURCHES AND LOCAL BUSINESSES PARTNERED WITH US**

**298**

**INDIVIDUAL DONORS CONTRIBUTED**

**200**

**VOLUNTEERS HELPED ASSEMBLE AND DISTRIBUTE THE KITS**

Each November, because of the generosity of our donors and volunteers, Feed the Need Missions is able to go above and beyond just the weekly cookouts at our sites. During the week leading up to Thanksgiving we pass out Gobble Kits. The kits include all the items you would find on your Thanksgiving table. We pass these kits out to hundreds of families in our communities. For those families, who may not have much food at home or enough money to make a traditional Thanksgiving dinner, these Gobble Kits are welcomed and uplifting gifts.

In addition, this annual undertaking offers a way for volunteers, donors, and the community to partner together in sharing the love of Jesus with others. Physically handing out Gobble Kits and seeing gratitude in the eyes of parents and grandparents who can now prepare a meal to enjoy with their family, is a memorable experience to be a part of as a volunteer or donor.



## DONNA

*"Without this, (Gobble Kit) I wouldn't be able to host again for my family," she said with tears. "This means so much to me, more than you ever know. And because of you guys it's helped remind me to be thankful and to pray before every meal. I'm even teaching my grandkids to pray."*

## CHURCH INVOLVEMENT

Partnering with local churches is critical to growing our ministry and helping grow the faith of those in our community.

## CHURCH & BURGERS

This year we launched a new outreach and information session event where we go to our local churches, provide a meal for their congregation, and share what God is doing through Feed the Need Missions.

We started the year serving tacos, but ended up sticking to what we know best...burgers. The food is completely on us, but we do encourage donations. We also share ways people can get involved and provide sign ups for a training day scheduled soon after each event.

Learn more at [feedtheneed.org/churchandburgers](https://feedtheneed.org/churchandburgers)

In 2019, we were able to bless 494 families with a Gobble Kit, but more importantly relationships were developed in the lives of our volunteers and guests. Overall 298 donors, 200 volunteers, and 19 different churches and businesses from all eight communities came together to bless almost 500 families across the state of Texas with the gift of a family meal that ultimately represents the love of Christ.



# TRAILERS

Feed the Need Missions has designed and built five customized, enclosed trailers to fulfill the unique functions of our ministry and to do so both efficiently and safely. These trailers are built to serve as weekly Site Trailers or Disaster Relief Trailers.

## SITE TRAILERS



Currently, there are two weekly Site Trailers in use. Each Site Trailer fully supports three sites. A Site Trailer is equipped with a grill, tables/chairs, solar-powered interior and exterior lighting, dish-washing station, water reservoir, etc. It has everything needed to be self-sufficient and convenient. Site Trailers are kept in a central location so that the site

volunteer teams can access to replenish supply inventory then tow the trailer to each weekly site when needed.

Additionally, there are two new weekly Site Trailers in production that are approximately \$10k away from both being completed and operating in the field.



## DISASTER RELIEF TRAILER

Feed the Need Missions' Disaster Relief Trailer is equipped to prepare and serve mass amounts of meals in times of desperation for victims, first responders, and volunteers. It has proven to be a crucial asset to us at every disaster we've served. The time it takes to sufficiently stock and have the Disaster Relief Trailer ready is generally 24 hours.

While Feed the Need Missions is prepping the Disaster Relief Trailer, a group of volunteers depart with a Site Trailer to

be the first to serve at the scene of disaster. The Site Trailer is small and meant to be easily moved from one location to another. Having mobility is key at the forefront of a disaster, in order to find the best location to be able to serve most effectively in that community.

A little time and flexibility allow us to scout out a more permanent area for our Disaster Relief Trailer to set up. We partner with city officials to identify the best location and determine processes to help local emergency management teams and victims.

Each community and disaster has different needs. Generally, we plan on staying at a disaster area for a week on average; working closely with local officials helps us determine how long we are needed.





# THE BEYOND GALA 2019

Feed the Need Missions' annual gala raises a large portion of the funding for the following year's budget. We currently have two areas where we host a gala: Central Texas and North Texas. At last year's galas, guests enjoyed the "Old Hollywood Glam" theme, catered dinner, silent and live auctions, dancing, and more.



**CENTRAL TEXAS**

**456**

ATTENDED

**\$118,130**

RAISED

**NORTH TEXAS**

**110**

ATTENDED

**\$13,599**

RAISED

Our Central Texas gala has now become a perennial sell-out event, topping out at 456 attendees this past year! The ministry had a financial goal of raising \$100,000 and thankfully we get to report that we exceeded that goal with a total of \$118,130!

Our goal for the North Texas gala was a little different because this was its inaugural year. So, instead of a financial goal, we had a target of 100 people in attendance at the event. Again, we exceeded our goal with 110 people in attendance and the added bonus of raising a total of \$13,599!

If you have been watching our ministry from afar and are looking for a way to connect and learn more, the gala is an excellent way to do so. Join us this fall at our 2020 Beyond Gala in Central Texas on September 12th, or in North Texas on September 26th. Tickets will go on sale towards the end of summer so save these dates and plan to discover how you can best partner with Feed the Need Missions as we continue following where Jesus is leading us!

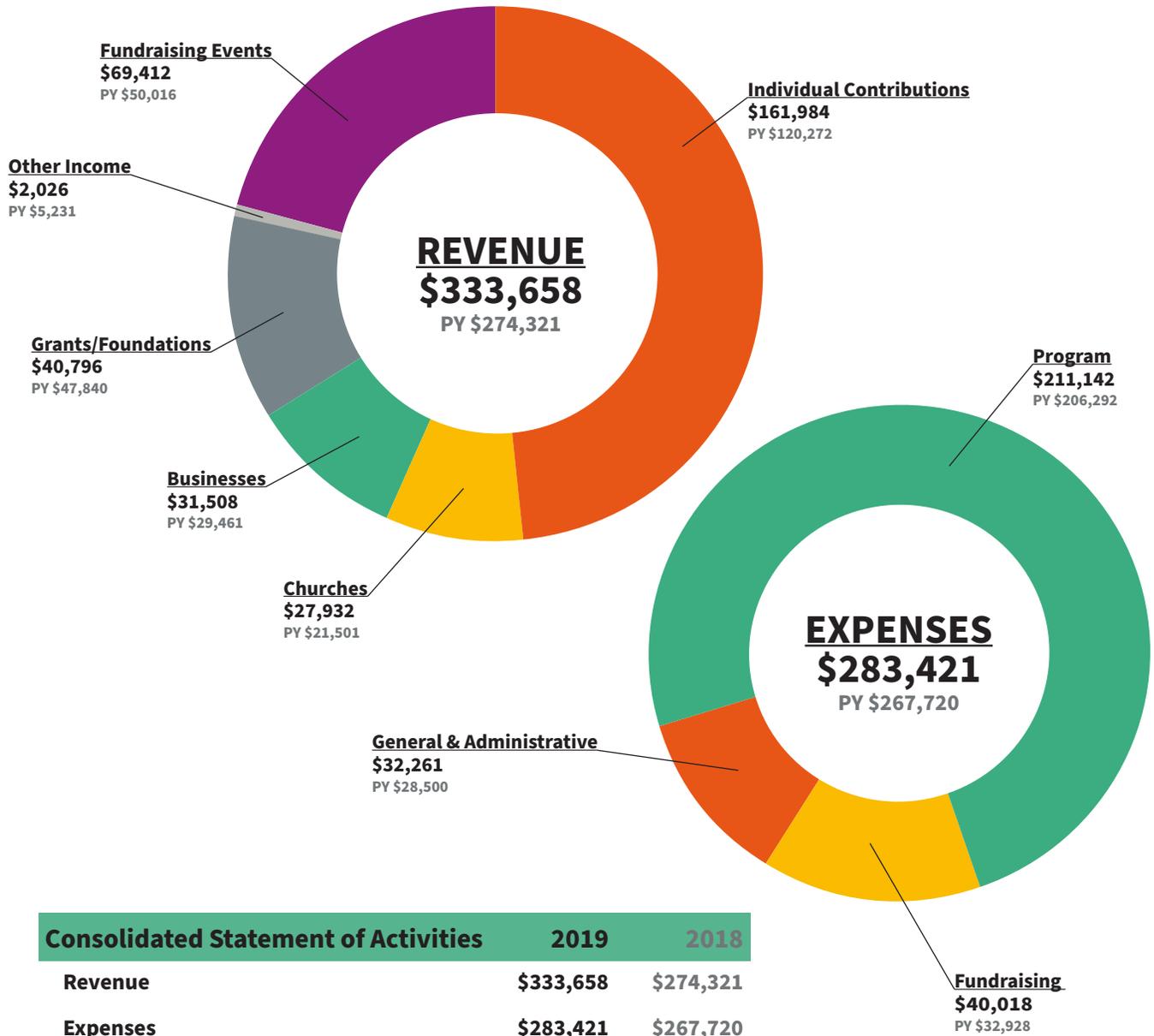
## SAVE THE DATES FOR 2020

**CENTRAL TEXAS**  
SEPTEMBER 12, 2020

**NORTH TEXAS**  
SEPTEMBER 26, 2020



# FINANCIAL REPORT



Consolidated Statement of Activities	2019	2018
Revenue	\$333,658	\$274,321
Expenses	\$283,421	\$267,720
Increase (decrease) in net assets	\$50,237	\$6,601
Net assets at beginning of year	\$89,907	\$83,306
Net assets at end of year	\$140,013	\$89,907

# 2019

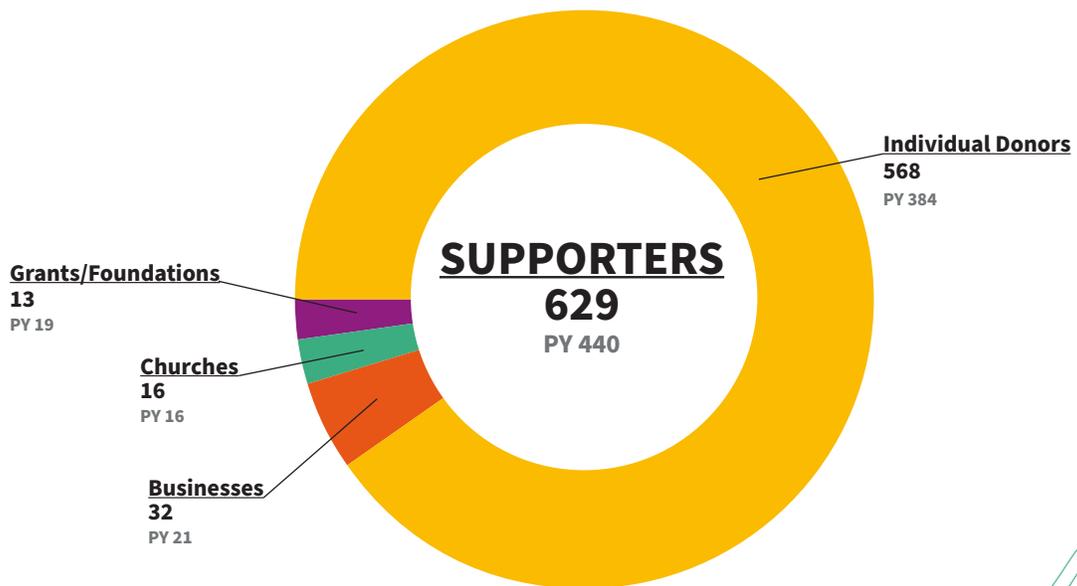
## BOARD MEMBERS

Jonah Beyer | President, Feed the Need Missions

Jason Bray | Vice President, Feed the Need Missions

Michael Warden | Attorney at Law

Drew Granzow | Chief Operating Officer, Cogency Power



For more detailed financial information or any questions, please email [jonah.beyer@feedtheneed.org](mailto:jonah.beyer@feedtheneed.org).

Feed the Need Missions is always looking toward the future. Everything we do today is to lay ground work in order to reach people tomorrow. As an organization we are still young, but what we are accomplishing year over year is impressive and encouraging.

This past year we focused on two key areas: the nonprofit's financial standing and the training and development of our volunteer base. Having these key components strong is necessary to be able to scale to the level of our vision, which is to have sites all around the world! Every dollar we receive gets stewarded in such a way that makes the organization stronger and more effective in acting out the great commission that Jesus commands us all to do in Matthew 28:19. Through our training and development we are able to equip our volunteers to feed people physically and also go beyond that to focus on feeding our communities spiritually.

As we look ahead to 2020, we still have areas to strengthen. Organizational communication, creating a sound model to replicate sites, and expanding our donor base will be the focus this year so that we become stronger than we already are.

# 2020





**To our guests,** we wish to share with you the best gift mankind has ever received - Jesus Christ.

**To our volunteers,** we strive to create an environment where each of our unique gifts can be used to reach more people for Jesus.

**To our donors,** we steward the money knowing that it's not ours to keep, but to invest in His Kingdom by serving others and planting seeds in the minds of those that don't know His love.

**To all of you,** thank you!

It's because of your obedience to God's calling on your life that we are able to tell thousands of people about His love. As an organization we will not become complacent. We will continue pushing forward to reach as many as possible with the gospel. Thank you for joining us on this journey that Jesus is clearly leading, and we pray for all of you as we press on as ordinary people being used by Jesus to do extraordinary things.



**FEEDING  
PEOPLE  
PHYSICALLY  
AND  
SPIRITUALLY**



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